Capital Markets Day 2020

Stockholm
February 11, 2020
International Petroleum Corp.

Agenda

February 11, 2020

1. Introduction .......................... Mike Nicholson
2. 2020 Outlook ......................... Daniel Fitzgerald
3. Asset Overview
   3a. Canada .......................... Chris Hogue
   3b. Malaysia ......................... Daniel Fitzgerald
   3c. France ..........................

   – Break –

4. Financial Overview .................. Christophe Nerguararian
5. Reserves Valuation .................. Rebecca Gordon
6. Closing Remarks ..................... Mike Nicholson
   Q&A .................................. All

Presenting today

Mike Nicholson  
CEO

Daniel Fitzgerald  
COO

Chris Hogue  
Sr VP Canada

Christophe Nerguararian  
CFO

Rebecca Gordon  
VP Investor Relations and Corporate Planning

All
1. Introduction

Mike Nicholson
CEO

Capital Markets Day 2020
February 11, 2020
## International Petroleum Corp.
### 2019 Highlights

| **Production** | Full year average production at 46 Mboepd in line with Q3 guidance |
| **Operating Costs\(^1\)** | Full year average operating costs of 12.8 USD/boe; in line with Q3 guidance |
| **Organic Growth** | 2019 capital expenditure of 181 MUSD; marginally below Q3 guidance |
|  | - Projects and drilling operations in all countries |
| **Cash Flows\(^1,3\)** | Record operating cash flow generation, 2019 OCF of 308 MUSD; 2019 FCF of 89 MUSD; >12% yield |
| **Liquidity** | Net debt reduced from 277 MUSD to 232 MUSD |
|  | - Includes 17 MUSD share buyback and repayment of 14 MUSD working capital facility |
|  | - Material liquidity headroom under existing bank facilities |
| **Reserves & Resources\(^2\)** | 3 consecutive years of significant reserves replacement through organic growth |
|  | - 173% reserves replacement including acquisitions, ~30% increase in contingent resources |
| **Shareholder Value\(^2\)** | 7% increase in NAV per share to 13.3 USD, IPC trading at >70% discount |
|  | - Share repurchase programme launched: ~7.6 million shares repurchased to date |
| **Business Development\(^2\)** | Acquisition of Granite Oil Corp. announced, 14 MMboe of 2P reserves and 1,500 boepd production |
| **Sustainability** | No material HSE incidents |

\(^1\) Non-IFRS measure, see Reader Advisory and MD&A  
\(^2\) As at December 31, 2019, see Reader Advisory, MCR and press release of February 11, 2020. Includes Granite Oil Corp. acquisition  
\(^3\) FCF yield based on IPC market capitalisation as at December 31, 2019
International Petroleum Corp.

Strongly Positioned to Create Shareholder Value(1)

2020-2024

- Organic Growth
  - ~1.4 Billion boe of resources(1)
- Stakeholder Returns
  - Debt reduction, share buybacks & dividends
- M & A
  - 3 transactions in less than 3 years

(1) See Reader Advisory. Estimates are based on IPC’s current business plans. Includes Granite Oil Corp. acquisition from 01/01/2020. (2) Non-IFRS measure, see Reader Advisory and MD&A.
(3) Average Brent oil price assumption, escalating +2% p.a., Brent to Western Canadian Select (WCS) differentials as per IPC’s independent reserves evaluator. Average gas price assumption of 2.5 CAD/mcf.
(4) FCF yield based on IPC market capitalisation at close February 5, 2020; 36.4 SEK/share, 9.58 SEK/USD, 597 MUSD.

~50 Mboepd(1)

>1,300 MUSD FCF(1,2,3)

>900 MUSD FCF(1,2,3)

>500 MUSD FCF(1,2,3)
Reserves growth continues
- 89% reserves replacement excluding acquisitions (1)
- 173% reserves replacement including Granite acquisition (1,2)

2P reserves of 300 MMboe (1,2)

Reserves life index (RLI) of 17 years (1,2)

Net Reserves (MMboe)

<table>
<thead>
<tr>
<th>Year</th>
<th>BlackPearl</th>
<th>Granite</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>129</td>
<td>288</td>
</tr>
<tr>
<td>2019</td>
<td>173%</td>
<td>89%</td>
</tr>
</tbody>
</table>

>30 MMboe Replaced

<table>
<thead>
<tr>
<th>Year</th>
<th>Suffield</th>
<th>Net Reserves</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>29</td>
<td>29</td>
</tr>
<tr>
<td>2017</td>
<td>129</td>
<td>129</td>
</tr>
<tr>
<td>2018</td>
<td>173%</td>
<td>288</td>
</tr>
<tr>
<td>2019</td>
<td>89%</td>
<td>300</td>
</tr>
</tbody>
</table>

Reserves Life Index

<table>
<thead>
<tr>
<th>Year</th>
<th>Index</th>
</tr>
</thead>
<tbody>
<tr>
<td>YE 2016</td>
<td>8</td>
</tr>
<tr>
<td>YE 2019(1)</td>
<td>17</td>
</tr>
</tbody>
</table>

(1) As at December 31, 2019. See Reader Advisory and MCR
(2) Includes Granite Oil Corp. acquisition
International Petroleum Corp.

Contingent Resources\(^{(1)}\)

- Contingent resource base >1 billion boe\(^{(1,2)}\)

- Maturing resources in all countries
  - Canada - Blackrod pilot
  - - Granite field development
  - Malaysia - Phase IV infill drilling
  - France - Build on horizontal drilling success

\(^{(1)}\) As at December 31, 2019. See Reader Advisory and MCR. Best estimate, unrisked
\(^{(2)}\) Includes Granite Oil Corp. acquisition
International Petroleum Corp.
Production Growth

- Year on year production growth since inception

- 2020 production guidance of 46,000 to 50,000 boepd\(^{(1)}\)
  - Assumes full year of production from Granite acquisition

- Potential to sustain ~50,000 boepd through to 2024\(^{(1)}\)

\(^{(1)}\) See Reader Advisory. Estimates are based on IPC’s current business plans. Includes Granite Oil Corp. acquisition from 01/01/2020
International Petroleum Corp.
Operating Cash Flow (MUSD) \(^{(1)}\)

<table>
<thead>
<tr>
<th>Year</th>
<th>Actual</th>
<th>Guidance</th>
<th>WTI-WCS differential</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>138</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2018</td>
<td>265</td>
<td>233</td>
<td>70 USD/bbl</td>
</tr>
<tr>
<td></td>
<td>279(^{(2)})</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2019</td>
<td>308</td>
<td>208</td>
<td>60 USD/bbl</td>
</tr>
<tr>
<td></td>
<td>332</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2020 (^{(3)})</td>
<td>293</td>
<td>208</td>
<td>60 USD/bbl</td>
</tr>
</tbody>
</table>

\(^{(1)}\) Non-IFRS measure, see Reader Advisory and MD&A
\(^{(2)}\) Including OCF related to Netherlands assets disposed in December 2018
\(^{(3)}\) At mid-point of 2020 production guidance. Includes Granite Oil Corp. acquisition from 01/01/2020
2020 - Investment Strategy

- Forecast capital expenditure down 18% to 149 MUSD
  - Includes 3 MUSD of 2019 carry over and 10 MUSD Granite adds

- Investment Strategy
  - Develop on success in France
  - Continued focus on Suffield gas optimisation and oil drilling
  - Growth capital spend on Onion Lake Thermal
  - Minimal investment in Malaysia

- 2020 Expenditure program fully funded at 60 USD/bbl Brent and WCS differential of 20 USD\(^{(1)}\)

- Operated assets with high degree of discretion provides significant capital program flexibility

\(^{(1)}\) See Reader Advisory and MD&A
International Petroleum Corp.
Forecast 2P Reserves Capital Expenditure\(^{(1)}\)

\[^{(1)}\] See Reader Advisory. Estimates are based on IPC’s current business plans. Includes Granite Oil Corp. acquisition from 01/01/2020
International Petroleum Corp.

Free Cash Flow Generation\(^{(1,2)}\)

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
<th>2020-2024</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Production(^{(1)})</strong> Mboepd</td>
<td>10</td>
<td>34</td>
<td>46</td>
<td>-50</td>
</tr>
<tr>
<td><strong>Brent(^{(1)})</strong> USD/bbl</td>
<td>55</td>
<td>72</td>
<td>64</td>
<td>75</td>
</tr>
<tr>
<td><strong>Free Cash Flow(^{(1,2,3)})</strong> MUSD</td>
<td>$99</td>
<td>$203</td>
<td>$89</td>
<td>$55</td>
</tr>
</tbody>
</table>

\(^{(1)}\) See Reader Advisory. Estimates are based on IPC’s current business plans. Includes Granite Oil corp. acquisition from 01/01/2020.

\(^{(2)}\) Non-IFRS measure, see Reader Advisory and MD&A. Includes Granite Oil corp. acquisition from 01/01/2020.

\(^{(3)}\) Average Brent oil price assumption, escalating +2% p.a., Brent to Western Canadian Select (WCS) differentials as per IPC’s independent reserves evaluator. Average gas price assumption of 2.5 CAD/mcf.

\(^{(4)}\) Free cash flow/ year end market capitalisation

\(^{(5)}\) FCF yield based on market capitalisation at close February 5, 2020; 36.4 SEK/share, 9.58 SEK/USD, 597 MUSD.
**International Petroleum Corp.**

**Canadian Supply and Egress**

- **Existing crude by rail capacity**
  - ~500,000 bopd

- **Facility optimisations and refining capacity**
  - 270,000 bopd in 2020

- **Enbridge Line 3 Replacement**
  - 370,000 bopd in 2020/21

- **Trans Mountain Expansion**
  - 590,000 bopd in 2022

- **Keystone XL**
  - 830,000 bopd in 2022/23

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**Source:** Stifel FirstEnergy, CAPP, Alberta Energy Regulator, Company disclosures
# International Petroleum Corp.  
**Net Asset Value (MUSD) (1)**

<table>
<thead>
<tr>
<th>Year</th>
<th>Net Debt (2) (YE 2018 pricing)</th>
<th>Net Debt (2) (YE 2019 pricing)</th>
<th>2020 NAV (1)</th>
<th>IPCO Market Cap (3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>543</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2018</td>
<td>1,151</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2019</td>
<td>2,314</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2020</td>
<td>2,576</td>
<td>2,410</td>
<td>2,576</td>
<td>597</td>
</tr>
<tr>
<td>(YE 2018</td>
<td></td>
<td></td>
<td>With YE 2018 Pricing</td>
<td></td>
</tr>
<tr>
<td>pricing)</td>
<td></td>
<td></td>
<td>2,120</td>
<td></td>
</tr>
</tbody>
</table>

> 1.5 BUSD value added

71% discount to NAV

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(1) As at December 31, 2019, see Reader Advisory, MCR and press release of February 11, 2020
(2) Non-IFRS measure, see Reader Advisory and MD&A. Includes 59 MUSD Granite Oil Corp. acquisition cost
(3) Based closing IPC share price on February 5, 2020, converted to USD (SEK 36.4; SEK/USD 9.58)
International Petroleum Corp.

Net Asset Value Per Share vs Share Price (1)

(1) As at December 31, 2019, see Reader Advisory, MCR and press release of February 11, 2020
**International Petroleum Corp.**

**Sustainability & ESG**

- **ESG strategy – Carbon Footprint Reductions**
  - Lowering IPC’s carbon footprint over the next 5 years to global average

- **Operation emissions reductions**
  - Over 150,000 tonnes per year of CO₂ already removed through technology choices
  - Actively screening further opportunities to reduce operational footprint

- **Providing clean energy**
  - Partnership with First Climate to provide 100 MW solar energy to over 200,000 people
  - 50,000 tonnes of CO₂ offset by displacing coal fired power generation with renewables

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**Emission Intensity, Upstream O&G, kg CO₂/boe**

- **Global Average**: 31
- **Canadian Industry Average**: 59
- **IPC post-footprint reduction**: 20

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(1) Sources National Inventory Report Canada and International Association of Oil & Gas Producers

(2) Assumes after five years and offsetting ~1/3 of emissions

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**2020 Carbon Offset**

- **50,000 tonnes CO₂**
2. 2020 Outlook

Daniel Fitzgerald
COO

Capital Markets Day 2020
February 11, 2020
International Petroleum Corp.
Resource Maturation Strategy

- **Proven track record of additions through organic growth**
  - ~30 MMboe of reserve replacements since inception

- **Focus on undeveloped reserves and contingent resource conversion**
  - **Reserves -> 300 MMboe**
    - Consistent reserves replacement in all countries
    - Projects ongoing to convert undeveloped to developed reserves
  
  - **Contingent Resources -> ~1.1 Bn boe**
    - 2019 acquisition of Blackrod land added ~30% to contingent resources
    - 2020 focus on maturing contingent resources in all countries

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(1) As at December 31, 2019, see Reader Advisory and MCR. Includes Granite Oil Corp. acquisition
International Petroleum Corp.
2P Reserves – Year End 2019<sup>(1)</sup>

- Year on year organic reserves replacement continued in 2019
- Reserves life index maintained at 17 years<sup>(1)</sup>
- 60% of 2P reserves are developed and on production

**2P Reserves**

<table>
<thead>
<tr>
<th></th>
<th>MMboe</th>
</tr>
</thead>
<tbody>
<tr>
<td>End 2018</td>
<td>288</td>
</tr>
<tr>
<td>2019 Production</td>
<td>- 16.7</td>
</tr>
<tr>
<td>2019 Revisions</td>
<td>+14.8</td>
</tr>
<tr>
<td>Acquisition of Granite Oil Corp. Reserves</td>
<td>+14.0</td>
</tr>
<tr>
<td>End 2019</td>
<td>300</td>
</tr>
</tbody>
</table>

**Reserve Replacement Ratio**

- 89% (excluding acquisitions)
- 173% (including acquisitions)

<sup>(1)</sup> As at December 31, 2019, see Reader Advisory and MCR. Includes Granite Oil Corp. acquisition.
~240 MMboe additions to contingent resources in 2019

Opportunities to mature contingent resources to reserves in all countries

102 MMboe of contingent resources excluding Blackrod

- 33% of current 2P reserves base

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Total 1,089 MMboe

Canada Blackrod, 987

Canada, 98%

International, 2%

light oil, 16
Canada gas, 38
Canada light oil, 6
Canada heavy oil, 41

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Contingent Resources History

<table>
<thead>
<tr>
<th></th>
<th>IPC Inception</th>
<th>YE17</th>
<th>YE18</th>
<th>YE19</th>
</tr>
</thead>
<tbody>
<tr>
<td>YE17 IPC</td>
<td>0</td>
<td>63</td>
<td>849</td>
<td>1,089</td>
</tr>
</tbody>
</table>

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2C Contingent Resources

<table>
<thead>
<tr>
<th></th>
<th>MMboe</th>
</tr>
</thead>
<tbody>
<tr>
<td>End 2018</td>
<td>849</td>
</tr>
<tr>
<td>2019 Revisions</td>
<td>+234</td>
</tr>
<tr>
<td>Acquisition of Granite Oil Corp.</td>
<td>+6</td>
</tr>
<tr>
<td>End 2019</td>
<td>1,089</td>
</tr>
</tbody>
</table>

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(1) As at December 31, 2019, see Reader Advisory and MCR. Best estimate, unrisked. Includes Granite Oil Corp. acquisition.
International Petroleum Corp.
Production Guidance

- **2020 Production guidance: 46,000 to 50,000 boepd net**\(^{(1)}\)
  - Assumes full year of Granite production
  - Projects ramping up through 2020
    - Suffield, Onion Lake Thermal, Granite and France

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\(^{(1)}\) See Reader Advisory. Includes Granite Oil Corp. acquisition from 01/01/2020
International Petroleum Corp.

Operating Costs (1)

- 2020 full year operating cost forecast – 13.7 USD/boe
- OPEX reduced by ~15% since spin-off

2020 Guidance
Operating Costs (USD/boe)

13.7

2020 Guidance

International, 29%
France
Malaysia
Canada, 71%
Canada Southern Assets
Canada Northern Assets

(1) Non-IFRS measure, see Reader Advisory and MD&A. Includes Granite Oil Corp. acquisition from 01/01/2020

OPEX shown is net of self to self lease payments and exclusive of diluent costs in Canada
International Petroleum Corp.

Capital Expenditure

- **2020 Guidance: 149 MUSD**\(^{(1)}\)
  - Ability to increase or decrease spend depending on commodity pricing
  - Projects ramping up during 2H 2020

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\(\text{Canada} - 93 \text{ MUSD}\)
- Northern Assets
  - Onion Lake Thermal Pad D’

\(\text{Southern Assets}\)
- Suffield Oil drilling
- Suffield Gas optimisation
- Granite Oil drilling

\(\text{France} - 35 \text{ MUSD}\)
- Paris Basin
  - Vert-La-Gravelle
  - Villeperdue West
  - Maintenance capital

\(\text{Malaysia} - 21 \text{ MUSD}\)
- Bertam
  - Infill well carryover
  - A15 remediation

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\(^{(1)}\) See Reader Advisory and MD&A. Includes Granite Oil Corp. acquisition
International Petroleum Corp.
5 Year Outlook\(^{(1)}\)

- **~50 Mboepd average for the next 5 years\(^{(1)}\)**
  - Assumes our base 2P reserves position only
  - Assumes no additions from reserves replacement or organic growth
  - Assumes no further projects in France and Malaysia beyond 2020
  - Includes Onion Lake Thermal facilities expansion in 2021

- **CAPEX programme fully discretionary**
  - Option to increase or decrease based on commodity prices
  - Cash flow over 5 year period protected in investment or no investment case
  - Production rates dependant on investment programme

\(^{(1)}\) See Reader Advisory. Estimates are based on IPC's current business plans. Includes Granite Oil Corp. acquisition from 01/01/2020
International Petroleum Corp.

**Future Growth Potential**

- Opportunity portfolio continues to grow
- Potential to accelerate future projects
- Strategic acquisitions continue to add opportunities

<table>
<thead>
<tr>
<th>Future Opportunities</th>
<th>2020 Projects</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Canada</strong></td>
<td></td>
</tr>
<tr>
<td>» Onion Lake Thermal expansion</td>
<td></td>
</tr>
<tr>
<td>» Blackrod development</td>
<td></td>
</tr>
<tr>
<td>» Conventional drilling</td>
<td></td>
</tr>
<tr>
<td>» Mooney EOR expansion</td>
<td></td>
</tr>
<tr>
<td>» Granite field development</td>
<td></td>
</tr>
<tr>
<td><strong>Malaysia</strong></td>
<td></td>
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<tr>
<td>» Phase 4 infills</td>
<td></td>
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<tr>
<td><strong>France</strong></td>
<td></td>
</tr>
<tr>
<td>» Villeperdue North</td>
<td></td>
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<tr>
<td>» Merisier</td>
<td></td>
</tr>
<tr>
<td>» Rhaetian Horizontal wells</td>
<td></td>
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<tr>
<td><strong>2020 Projects</strong></td>
<td></td>
</tr>
<tr>
<td>» Suffield oil drilling</td>
<td></td>
</tr>
<tr>
<td>» Suffield gas recompletion</td>
<td></td>
</tr>
<tr>
<td>» Suffield N2N EOR ramp up</td>
<td></td>
</tr>
<tr>
<td>» Onion Lake Thermal D’ pad</td>
<td></td>
</tr>
<tr>
<td>» 3rd Blackrod pilot well start up</td>
<td></td>
</tr>
<tr>
<td>» Granite acquisition</td>
<td></td>
</tr>
<tr>
<td>» Infill program completion</td>
<td></td>
</tr>
<tr>
<td>» Vert-La-Gravelle</td>
<td></td>
</tr>
<tr>
<td>» Villeperdue West</td>
<td></td>
</tr>
<tr>
<td>» Rhaetian project maturation</td>
<td></td>
</tr>
</tbody>
</table>
3. Asset Review

Daniel Fitzgerald
COO

Chris Hogue
Sr VP Canada

Capital Markets Day 2020
February 11, 2020
3a. Canada

Chris Hogue
Sr VP Canada
IPC Canada Overview

- **Continue to grow production through 2020**

- **Deliver on organic growth**
  - Ramp up Onion Lake Thermal to full capacity
  - Growth in Suffield oil, EOR and gas optimisation activities
  - Blackrod pilot wells and subsurface studies
  - Deliver Ferguson (Granite) development drilling

- **Opportunistic approach to growing the business**

(1) See Reader Advisory.
IPC Canada
Suffield Asset

- **Deliver 2020 development programme**
  - 20 well oil drilling programme
  - 200 gas well recompletions
  - Gas optimisation programme continues

- **Develop 2021 organic growth programme**

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**Canada Suffield Gas Production**

- Average annual decline 9%
- IPC Acquisition
- Winter freeze-offs

**Canada Suffield Oil Production**

- Average annual decline 11%
- IPC Acquisition
IPC Canada
Ferguson Asset (Granite) \(^{(1)}\)

- High margin, light oil production
- Historically assets have been capital constrained
- 35 drilling locations identified in 2P reserves \(^{(1)}\)
  - Further opportunities in contingent resources
- 6 development wells planned in 2020
- Ability to double production in 2-3 years

\(^{(1)}\) As at December 31, 2019, see Reader Advisory and MCR.
IPC Canada
Ferguson Asset (Granite)\(^{(1)}\)

- 2020 drilling within defined area of existing pool
  - 6 development wells planned to be drilled in Q4 2020
  - Repressurisation of main producing pool
  - Further infill development drilling to follow repressurisation

- EOR potential - Water and Gas Injection (WAG)
  - Upside potential once repressurisation and infills completed

\(^{(1)}\) See Reader Advisory.
IPC Canada
Onion Lake Thermal Asset

- Facility upgrades completed in 2019
- F Pad online, field production ~ 12,000 bopd
- D’ Pad drilling ongoing, steam injection from Q3 2019
  - Increases production towards 14,000 bopd
- Evaluation ongoing for further facility expansions and production acceleration
IPC Canada
Blackrod Growth Opportunity

- ~ 1 billion barrels of 2C contingent resource\(^{(1)}\)
  - 243 MMbbl acquired in 2019

- Well pair 2 pilot produced in excess of 900 Mbbl proving commercial productivity

- 3rd well pair drilled with extended reach to 1,400m
  - Production ramp up 2H 2020

- Pilot wells and studies aim to increase productivity, reduce costs and reduce breakeven oil price

\(^{(1)}\) As at December 31, 2019, see Reader Advisory and MCR. Best estimate, unrisked.
IPC – Canada

Summary

- 3 major acquisitions completed since 2018
  - Adding >1 billion barrels of high quality long life resources\(^{(1)}\)
  - Diversified across oil, gas, producing and development assets

- Continuing to grow production through 2020

- Evaluating future growth opportunities

\(^{(1)}\) As at December 31, 2019, see Reader Advisory and MCR.
3b. Malaysia

Daniel Fitzgerald
COO

Capital Markets Day 2020
February 11, 2020
IPC Malaysia

Strategy

- Maximise value in North East region of Bertam field (A15 / A20)
- Opportunistic approach to growing the business
IPC Malaysia
Bertam Performance Update

- Phase 3 programme on track with pre-drill prognosis
  - A20 is the largest contributor → above expectation

- Infills account for ~70% of 2020 average production

Bertam Infill Wells Ultimate Recovery

- Pre drill
- YE 2019 remaining reserves
- Produced
IPC Malaysia
Bertam North East Region

- **Further upside potential in A15/A20 area**
  - Infill drilling locations being matured for potential 2021 execution

- **A20**
  - Online since mid-January 2020
  - Clean up and stabilisation phase ongoing
  - Potential upside as structure flattens towards the east

- **A15**
  - Reserves upgrades year on year since 2016
  - Remedial works ongoing, back online early Q2 2020
3c. France

Daniel Fitzgerald
COO

Capital Markets Day 2020
February 11, 2020
- **Maximise value**
  - Execute Phase I Villeperdue development
  - Optimise Vert-la-Gravelle production and injection
  - Mature Rhaetian opportunities to investment decision
IPC – France
Resource Maturation

- Proven track record of resource growth
- Horizontal wells unlock further potential

Villeperdue 3.4 MMboe
- Largest single contingent resource in France
- Phase I targets 1.6 MMboe of undeveloped reserves

Vert-la-Gravelle - Horizontal well concept proven

Villaipendue West - Execution Q2 2020

Proven track record of resource growth
Horizontal wells unlock further potential

Rhaetian Opportunities, 6.9 MMboe
- Horizontal wells proven at >1,000 bbls/d potential
- Future Rhaetian opportunity screening ongoing

(1) As at December 31, 2019. See Reader Advisory and MCR. Best estimate, unrisked
IPC France
Vert-la-Gravelle Project Update

- Successful delivery of first Rhaetian horizontal producer
  - Initial rates of up to 1,500 bopd from VGR113, stable rates ~ 1,000 bopd
  - Pressure support required to maximise potential, field optimisation ongoing

- Further potential for development
  - Secondary reservoir confirmed in multiple wells
  - Optimisation, infill drilling, injection and subsurface studies ongoing

- Other Rhaetian opportunities now being high graded for development
Villeperdue West Development Overview

- Development targets reservoir extensions in undeveloped area
  - Potentially large unswept area to the west
  - 2017 3D seismic programme helps to define optimal well placement
  - Drilling programme optimised to maximise well productivity
  - 3 horizontal wells utilising existing pads and facilities

- Planned Q2 2020 execution, first oil expected in Q3 2020
International Petroleum Corp.

2020 Overview

Production

- 5 year business plan targeting ~50 Mboepd \(^{(1)}\)
- Based on delivering our 2P reserve position \(^{(2)}\)
- Excludes contingent resource maturation

Investments

- Building on success in France
- Production growth through investments in Canada
- Mature Malaysia Phase IV infills

Reserves\(^{(2)}\)

- 173% reserves replacement in 2019
- Multiple organic growth opportunities for future development
- Actively screening acquisition candidates

---

\(^{(1)}\) See Reader Advisory. Estimates are based on IPC’s current business plans. Includes Granite Oil Corp. acquisition from 01/01/2020

\(^{(2)}\) As at December 31, 2019. See Reader Advisory and MCR. Best estimate, unrisked
4. Financial Overview

Christophe Nerguararian
CFO

Capital Markets Day 2020
February 11, 2020
International Petroleum Corp.  
**CMD Guidance**

<table>
<thead>
<tr>
<th>Main Assumptions⁽¹⁾</th>
<th>Forecast Financials</th>
<th>USD/boe</th>
</tr>
</thead>
<tbody>
<tr>
<td>Production</td>
<td>Revenue</td>
<td>27.4</td>
</tr>
<tr>
<td>Capital Expenditure</td>
<td>Operating Cash Flow⁽²⁾</td>
<td>11.7</td>
</tr>
<tr>
<td>Operating Costs⁽²⁾</td>
<td>EBITDA⁽²⁾</td>
<td>11.6</td>
</tr>
</tbody>
</table>

46,000 to 50,000 boepd  
149 MUSD  
13.7 USD / boe

- IPC free cash flow⁽²⁾ positive after capital expenditure in 2020 in our base case
- >100 MUSD availability under existing credit lines

⁽¹⁾ CMD numbers include Granite Oil Corp. from 1/1/2020  
⁽²⁾ Non-IFRS Measure, see Reader Advisory and MD&A. At mid-point of 2020 production guidance
## Economic Assumptions (1)

### Oil in USD/bbl

<table>
<thead>
<tr>
<th></th>
<th>Low Case</th>
<th>Base Case</th>
<th>High Case</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brent</td>
<td>50</td>
<td>60</td>
<td>70</td>
</tr>
<tr>
<td>WTI</td>
<td>45</td>
<td>54</td>
<td>63</td>
</tr>
<tr>
<td>WCS (-20 USD/bbl)</td>
<td>25</td>
<td>34</td>
<td>43</td>
</tr>
</tbody>
</table>

### Gas in CAD/mcf

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Empress</td>
<td>2.25</td>
<td>2.25</td>
<td>2.25</td>
</tr>
</tbody>
</table>

### Sensitivities

- WTI-WCS differential (USD/bbl): +/- 5 USD/bbl
- Empress gas price (CAD/mcf): +/- 0.25 CAD/mcf

---

(1) Note that the WTI-WCS differential for Q1 2020 takes actuals into account
<table>
<thead>
<tr>
<th>USD/bbl</th>
<th>Forecast</th>
<th>Actual</th>
<th>Actual</th>
<th>Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2020</td>
<td>2019</td>
<td>2018</td>
<td></td>
</tr>
<tr>
<td>Brent</td>
<td>60</td>
<td>64.2</td>
<td>71.3</td>
<td></td>
</tr>
<tr>
<td>Malaysia</td>
<td>65 (+5)</td>
<td>69.9 (+5.7)</td>
<td>74.9 (+3.6)</td>
<td></td>
</tr>
<tr>
<td>France</td>
<td>59 (-1)</td>
<td>63.5 (-0.7)</td>
<td>70.2 (-1.1)</td>
<td></td>
</tr>
<tr>
<td>WTI</td>
<td>54</td>
<td>56.8</td>
<td>65.1</td>
<td></td>
</tr>
<tr>
<td>WCS</td>
<td>34</td>
<td>44.2</td>
<td>38.9</td>
<td></td>
</tr>
<tr>
<td>Suffield</td>
<td>34</td>
<td>45.6 (+1.4)</td>
<td>40.2 (+1.3)</td>
<td></td>
</tr>
<tr>
<td>Onion Lake</td>
<td>27</td>
<td>37.8 (-6.4)</td>
<td>—</td>
<td></td>
</tr>
</tbody>
</table>

International Petroleum Corp.

Oil Prices
International Petroleum Corp.  
AECO, Empress and Realised Gas Prices

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>AECO</td>
<td>1.75</td>
<td>1.80</td>
<td>1.50</td>
</tr>
<tr>
<td>Empress</td>
<td>2.25</td>
<td>2.49</td>
<td>3.07</td>
</tr>
<tr>
<td>Realised</td>
<td>2.77 (+0.28)</td>
<td>2.54 (-0.53)</td>
<td>–</td>
</tr>
</tbody>
</table>

**CAD/mcf**

- **Realised Price CAD/Mcf**
- **AECO Day Ahead Index**
- **Empress / AECO differential**
## Margin Netback (1,2) (USD/boe)

### USD/bbl

<table>
<thead>
<tr>
<th>Brent/WTI/WCS</th>
<th>Low 50/45/25</th>
<th>Base 60/54/34</th>
<th>High 70/63/43</th>
<th>2019 Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>Production guidance</td>
<td>22.3</td>
<td>27.4</td>
<td>32.5</td>
<td>33.1</td>
</tr>
<tr>
<td>Revenue</td>
<td>-11.3</td>
<td>-11.3</td>
<td>-11.3</td>
<td>-10.8</td>
</tr>
<tr>
<td>Cost of operations</td>
<td>-1.8</td>
<td>-1.8</td>
<td>-1.8</td>
<td>-1.5</td>
</tr>
<tr>
<td>Tariff and transportation expenses</td>
<td>-0.6</td>
<td>-0.6</td>
<td>-0.6</td>
<td>-0.5</td>
</tr>
<tr>
<td>Direct production taxes</td>
<td>-13.7</td>
<td>-13.7</td>
<td>-13.7</td>
<td>-12.8</td>
</tr>
<tr>
<td>Operating costs (2)</td>
<td>-1.3</td>
<td>-1.4</td>
<td>-1.6</td>
<td>-1.6</td>
</tr>
<tr>
<td>Cost of blending (3)</td>
<td>7.3</td>
<td>12.3</td>
<td>17.2</td>
<td>18.7</td>
</tr>
<tr>
<td>Cash Margin Netback</td>
<td>64/57/44</td>
<td>60/54/34</td>
<td>70/63/43</td>
<td>46,000–50,000 boepd</td>
</tr>
</tbody>
</table>

### Notes:

1. See Reader Advisory
2. Non-IFRS measure, see Reader Advisory and MD&A
3. Including change in inventory position
International Petroleum Corp.

Operating Costs Forecast (USD/boe) (1)

(1) Non-IFRS measure, see Reader Advisory and MD&A
## International Petroleum Corp.

### Operating Cash Flow \(^{(1,2)}\) and EBITDA Netback \(^{(1,2)}\) (USD/boe)

<table>
<thead>
<tr>
<th></th>
<th>2020 Forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Brent oil price (USD/bbl)</strong></td>
<td>50</td>
</tr>
<tr>
<td>Cash Margin Netback</td>
<td>7.3</td>
</tr>
<tr>
<td>Cash Taxes</td>
<td>-0.3</td>
</tr>
<tr>
<td><strong>Operating Cash Flow Netback</strong></td>
<td>7.0</td>
</tr>
<tr>
<td><strong>EBITDA Netback</strong></td>
<td>6.7</td>
</tr>
</tbody>
</table>

---

\(^{(1)}\) Non-IFRS measure, see Reader Advisory and MD&A  
\(^{(2)}\) See Reader Advisory and MD&A. At mid-point of 2020 production guidance
### International Petroleum Corp.

**Profit Netback (USD/boe)**

<table>
<thead>
<tr>
<th><strong>Brent oil price (USD/bbl)</strong></th>
<th><strong>2020 Forecast</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>50</td>
</tr>
<tr>
<td><strong>Cash Margin Netback</strong></td>
<td>7.3</td>
</tr>
<tr>
<td><strong>Depletion/depreciation</strong></td>
<td>-8.7</td>
</tr>
<tr>
<td><strong>Business development and exploration costs</strong></td>
<td>-0.1</td>
</tr>
<tr>
<td><strong>General and administration costs</strong></td>
<td>-0.7</td>
</tr>
<tr>
<td><strong>Financial items, net</strong></td>
<td>-1.8</td>
</tr>
<tr>
<td><strong>Profit/Loss Before Tax</strong></td>
<td>-4.0</td>
</tr>
<tr>
<td><strong>Tax</strong></td>
<td>1.7</td>
</tr>
<tr>
<td><strong>Net Result</strong></td>
<td>-2.3</td>
</tr>
</tbody>
</table>

**Note:**

(1) Non-IFRS measure, see Reader Advisory and MD&A

**2020 Forecast**

- Brent oil price (USD/bbl): 50, 60 (Base), 70
- Cash Margin Netback: 7.3, 12.3, 17.2
- Depletion/depreciation: -8.7, -8.7, -8.7
- Business development and exploration costs: -0.1, -0.1, -0.1
- General and administration costs: -0.7, -0.7, -0.7
- Financial items, net: -1.8, -1.7, -1.6
- Profit/Loss Before Tax: -4.0, 1.1, 6.1
- Tax: 1.7, 0.4, -0.9
- Net Result: -2.3, 1.5, 5.2
### International Petroleum Corp.

**Oil Sensitivity to WTI/WCS Differential**

<table>
<thead>
<tr>
<th>2020 Forecast</th>
<th>Base Case</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brent oil price (USD/bbl)</td>
<td>60</td>
<td>60</td>
</tr>
<tr>
<td>WTI/WCS Differential (USD/bbl)</td>
<td>20</td>
<td>15</td>
</tr>
<tr>
<td>Total Revenue (USD/boe)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating Cash Flow (1) (USD/boe)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>EBITDA (1) (USD/boe)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- **Same difference applies when differential changes by 5 USD/bbl at Brent prices of 50 or 70 USD/bbl**

(1) Non-IFRS measure, see Reader Advisory and MD&A
<table>
<thead>
<tr>
<th></th>
<th>2020 Forecast</th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Base Case</td>
<td>Difference</td>
<td>Difference</td>
<td>Difference</td>
</tr>
<tr>
<td>Brent oil price (USD/bbl)</td>
<td>60</td>
<td>27.4</td>
<td>+ 0.4</td>
<td></td>
</tr>
<tr>
<td>WTI/WCS Differential (USD/bbl)</td>
<td>20</td>
<td>11.7</td>
<td>+ 0.4</td>
<td></td>
</tr>
<tr>
<td>Gas price (CAD/mcf)</td>
<td>2.25</td>
<td>11.6</td>
<td>+ 0.4</td>
<td></td>
</tr>
<tr>
<td>Total Revenue (USD/boe)</td>
<td>60</td>
<td>27.8</td>
<td></td>
<td>+ 0.4</td>
</tr>
<tr>
<td>Operating Cash Flow (1) (USD/boe)</td>
<td>20</td>
<td>12.0</td>
<td></td>
<td>+ 0.4</td>
</tr>
<tr>
<td>EBITDA (1) (USD/boe)</td>
<td>2.50</td>
<td>11.9</td>
<td></td>
<td>+ 0.4</td>
</tr>
</tbody>
</table>

(1) Non-IFRS measure, see Reader Advisory and MD&A
### International Petroleum Corp.
**Liquidity and Funding (USD/boe)**

<table>
<thead>
<tr>
<th><strong>Brent oil price (USD/bbl)</strong></th>
<th>50</th>
<th>60 (Base)</th>
<th>70</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Cash Flow Netback(^{(1)})</td>
<td>7.0</td>
<td>11.7</td>
<td>16.4</td>
</tr>
<tr>
<td>General and Administration Costs</td>
<td>-0.7</td>
<td>-0.7</td>
<td>-0.7</td>
</tr>
<tr>
<td>Cash Financial Items</td>
<td>-1.0</td>
<td>-1.0</td>
<td>-0.9</td>
</tr>
<tr>
<td><strong>Cash Flow Available for Investment</strong></td>
<td>5.3</td>
<td>10.0</td>
<td>14.8</td>
</tr>
</tbody>
</table>

| **Development Capex** | 7.9 | 7.9 | 7.9 |
| **Exploration & Appraisal Capex\(^{(2)}\)** | 1.2 | 1.2 | 1.2 |
| **Free Cash Flow\(^{(1)}\)** | -3.8 | 0.9 | 5.7 |

\(^{(1)}\) Non-IFRS measure, see Reader Advisory and MD&A  
\(^{(2)}\) Includes decommissioning
5. Reserves Valuation

Rebecca Gordon
VP Investor Relations
and Corporate Planning

Capital Markets Day 2020
February 11, 2020
International Petroleum Corp.

Long-term Brent Price (1)

Price Decks Brent USD/bbl (1)

Year End 2018 Reserves Price Deck (McDaniel)
Year End 2019 Price Deck (Sproule)

Realised Price

(1) See Reader Advisory and MCR
International Petroleum Corp.
Long-term Canadian Pricing (1)

Western Canadian Select (WCS) USD/bbl

Empress Gas Price CAD/MMbtu

(1) See Reader Advisory and MCR
International Petroleum Corp.

Net Asset Value\(^{(1)}\) (MUSD)

**NPV\(^{(1)}\)**
- **Granite**: 2,410
  - 208
- **Canada**: 1,725
- **International**: 478

**Net Debt\(^{(2)}\)**
- **Granite**: 59
  - 232
- **IPCO**: 2,120
- **64% PPDP**

**NAV\(^{(1)}\)**

---


2) Non-IFRS measure, see Reader Advisory and MD&A. As at December 31, 2019. Includes Granite Oil corp. acquisition cost of 59 MUSD.
International Petroleum Corp.

**NAV**(1) Changes 2017 to 2020

<table>
<thead>
<tr>
<th>Year</th>
<th>NAV (MUSD)</th>
<th>Net Debt (MUSD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>543</td>
<td></td>
</tr>
<tr>
<td>2018</td>
<td>1,151</td>
<td>796</td>
</tr>
<tr>
<td>2019</td>
<td>2,314</td>
<td>2,037</td>
</tr>
<tr>
<td>2020</td>
<td>2,410</td>
<td>2,120</td>
</tr>
</tbody>
</table>

(1) As at December 31, 2019, see Reader Advisory, MCR and press release of February 11, 2020

(2) Non-IFRS measure, see Reader Advisory and MD&A. Includes Granite Oil corp. acquisition cost of 59 MUSD

---

*IPC CMD 2020*
6. Closing Remarks

Mike Nicholson
CEO

Capital Markets Day 2020
February 11, 2020
International Petroleum Corp.

Adding Shareholder Value - Looking Back

Million IPC shares outstanding

Shares Outstanding at Spin off April 2017
BlackPearl Acquisition December 2018
Share Buy-Back June 2017
Share Buy-Back 2019/2020
Shares Outstanding(3)

-76
-25.5
+75.8
113.5
156.2

113.5

38% Dilution

-7.6

~5x production

>10x 2P Reserves(1)

>9 Years added to Reserves Life(1)

>1 Billion boe (CR)(1)

>2x OCF(2)

Added >1,500 MUSD NAV(1)

1) As at December 31, 2019, see Reader Advisory, MCR and press release of February 11, 2020
2) Non-IFRS measure, see Reader Advisory and MD&A.
3) Includes current shares outstanding and repurchased shares held for cancellation.
International Petroleum Corp.

Adding Shareholder Value - Looking Forward

2020-2024

- Organic Growth
  - ~1.4 Billion boe of resources (1)

- Stakeholder Returns
  - Debt reduction, share buybacks & dividends

- M & A
  - 3 transactions in less than 3 years

- Debt reduction, share buybacks & dividends

- FCF yield based on IPC market capitalisation at close February 5, 2020; 36.4 SEK/share, 9.58 SEK/USD, 597 MUSD

(1) See Reader Advisory. Estimates are based on IPC’s current business plans. Includes Granite Oil Corp. acquisition from 01/01/2020
(2) Non-IFRS measure, see Reader Advisory and MD&A
(3) Average Brent oil price assumption, escalating +2% p.a., Brent to Western Canadian Select (WCS) differentials as per IPC’s independent reserves evaluator. Average gas price assumption of 2.5 CAD/mcf.
(4) FCF yield based on IPC market capitalisation at close February 5, 2020; 36.4 SEK/share, 9.58 SEK/USD, 597 MUSD
Q&A

Capital Markets Day 2020
February 11, 2020
The forward-looking statements are based on certain key expectations and assumptions made by IPC, including expectations and assumptions concerning: prevailing commodity prices and currency exchange rates; applicable royalty rates and tax laws; interest rates; future well production rates and reserve and contingency resource volumes; the timing of receipt of regulatory approvals; the performance of existing wells; the success obtained in drilling new wells; anticipated timing and results of capital expenditures; the sufficiency of budgeted capital expenditure funding for the year and future periods; the success of drilling activities; the location and extent of future development opportunities; the successful completion of acquisitions and dispositions; the benefits of acquisitions; the state of the economy and the exploration and production business in the jurisdictions in which IPC operates and globally; the availability and cost of financing, labour and services; and the ability of IPC to operate in a safe and environmentally responsible manner. Readers are cautioned that the foregoing list of factors is not exhaustive.

Non-IFRS Measures

References are made in this presentation to “operating cash flow” (OCF), “free cash flow” (FCF), “Earnings Before Interest, Tax, Depreciation and Amortization” (EBITDA), “operating costs” and “net debt”/“net cash”, which are not generally accepted accounting measures under International Financial Reporting Standards (IFRS) and do not have any standardized meaning prescribed by IFRS and, therefore, may not be comparable with definitions of OCF, FCF, EBITDA, operating costs and net debt/net cash that may be used by other public companies. Non-IFRS measures should not be considered in isolation or as a substitute for measures prepared in accordance with IFRS.

Management believes that non-IFRS measures are useful supplemental measures that may assist shareholders and investors in assessing the cash generated by and the financial performance and position of the Corporation. Management also uses non-IFRS measures internally in order to facilitate operating performance comparisons from period to period, prepare annual operating budgets and assess the Corporation’s ability to meet its future capital expenditure and working capital requirements. Management believes these non-IFRS measures are important supplemental measures to IFRS measures as they provide additional information to investors of the Corporation’s operating performance and financial condition on a basis that is more consistent and comparable between reporting periods. The Corporation also believes that securities analysts, investors and other interested parties frequently use non-IFRS measures in the evaluation of issuers. Forward-looking statements are provided for the purpose of presenting information about management’s current expectations and plans relating to the future and readers are cautioned that such statements may not be appropriate for other purposes.

The definition and reconciliation of each non-IFRS measure is presented in IPC’s MD&A (See “Non-IFRS Measures” therein).
Disclosure of Oil and Gas Information
This presentation contains references to estimates of gross and net reserves and resources attributed to the Corporation’s and Granite’s oil and gas assets. Gross reserves / resources are the working interest (operating or non-operating) share before deduction of royalties and without including any royalty interests. Net reserves / resources are the working interest (operating or non-operating) share after deduction of royalty obligations, plus royalty interests in reserves/resources, and in respect of PSCs in Malaysia, adjusted for cost and profit oil. Unless otherwise indicated, reserves / resource volumes are presented on a gross basis.

Reserve estimates, contingent resource estimates and estimates of future net revenue in respect of IPC’s oil and gas assets in Canada are effective as of December 31, 2019, and are included in reports prepared by Sproule Associates Limited (Sproule), an independent qualified reserves evaluator, in accordance with National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities (NI 51-101) and the Canadian Oil and Gas Evaluation Handbook (the COGE Handbook) and using Sproule’s December 31, 2019, price forecasts.

Reserve estimates, contingent resource estimates and estimates of future net revenue in respect of IPC’s oil and gas assets in France and Malaysia are effective as of December 31, 2019, and are included in the report prepared by ERC Equipoise Ltd. (ERCE), an independent qualified reserves auditor, in accordance with NI 51-101 and the COGE Handbook, and using Sproule’s December 31, 2019, price forecasts.

Reserve estimates, contingent resource estimates and estimates of future net revenue in respect of the oil and gas assets of Granite Oil Corp. (Granite) are effective as of December 31, 2019, and are included in reports prepared by Sproule on behalf of IPC, in accordance with NI 51-101 and the COGE Handbook, and using Sproule’s December 31, 2019, price forecasts.

The price forecasts used in the Sproule and ERCE reports are available on the website of Sproule (sproule.com) and are contained in the MCR.

2P reserves as at December 31, 2019 of 300 MMboe includes 286.2 MMboe attributable to IPC’s oil and gas assets and 14.0 MMboe attributable to Granite’s oil and gas assets. Contingent resources (best estimate, unrisked) as at December 31, 2019 of 1,089 MMboe includes 1,082.5 MMboe attributable to IPC’s oil and gas assets and 6.2 MMboe attributable to Granite’s oil and gas assets.

The reserve life index (RLI) is calculated by dividing the 2P reserves of 300 MMboe as at December 31, 2019 (including the 2P reserves attributable to the Granite Acquisition which is expected to be completed in March 2020), by the mid-point of the 2020 production guidance of 46,000 to 50,000 bopd. The reserves replacement ratio is based on 2P reserves of 288 MMboe as at December 31, 2019, production during 2019 of 19.7 MMboe, additions to 2P reserves during 2019 of 14.8 MMboe (or 28.8 MMboe including the 2P reserves attributable to the acquisition of the Granite assets which is expected to be completed in early March 2020) and 2P reserves of 282.6 MMboe (or 300 MMboe including the 2P reserves attributable to the Granite Acquisition which is expected to be completed in March 2020) as at December 31, 2020.

Light, medium and heavy crude oil reserves/resources disclosed in this presentation include solution gas and other by-products.

"2P reserves" means proved plus probable reserves. "Proved reserves" are those reserves that can be estimated with a high degree of certainty to be recoverable. It is likely that the actual remaining quantities recovered will exceed the estimated proved reserves. "Probable reserves" are those additional reserves that are less certain to be recovered than proved reserves. It is equally likely that the actual remaining quantities recovered will be greater or less than the sum of the estimated proved plus probable reserves.

Each of the reserves categories reported (proved and probable) may be divided into developed and undeveloped categories. "Developed reserves" are those reserves that are expected to be recovered from existing wells and installed facilities or, if facilities have not been installed, that would involve a low expenditure (for example, when compared to the cost of drilling a well) to put the reserves on production. Developed reserves may be subdivided into producing and non-producing. "Developed producing reserves" are those reserves that are expected to be recovered from completion intervals open at the time of the estimate. These reserves may be currently producing or, if shut-in, they must have previously been on production, and the date of resumption of production must be known with reasonable certainty. "Developed non-producing reserves" are those reserves that are no longer on production and have not been on production, but are shut-in, and the date of resumption of production is unknown. "Undeveloped reserves" are those reserves expected to be recovered from known accumulations where a significant expenditure (for example, when compared to the cost of drilling a well) is required to render them capable of production. They must fully meet the requirements of the reserves classification (proved, probable) to which they are assigned.

Contingent resources are those quantities of petroleum estimated, as of a given date, to be potentially recoverable from known accumulations using established technology or technology under development, but which are not currently considered to be commercially recoverable due to one or more contingencies. Contingencies are conditions that must be satisfied for a portion of contingent resources to be classified as reserves that are: (a) specific to the project being evaluated; and (b) expected to be resolved within a reasonable timeframe. Contingencies may include factors such as economic, legal, environmental, political, and regulatory matters, or a lack of markets. It is also appropriate to classify as contingent resources the estimated discovered recoverable quantities associated with a project in the early evaluation stage. Contingent resources are further classified in accordance with the level of certainty associated with the estimates and may be sub-classified based on a project maturity and/or characterized by their economic status. There are three classifications of contingent resources: low estimate, best estimate and high estimate. Best estimate is a classification of estimated resources described in the COGE Handbook as being considered to be the best estimate of the quantity that will be actually recovered. It is equally likely that the actual remaining quantities recovered will be greater or less than the best estimate. If probabilistic methods are used, there should be at least a 50% probability that the quantities actually recovered will equal or exceed the best estimate.

Contingent resources are further classified based on project maturity. The project maturity subclasses include development pending, development on hold, development unclarified and development not viable. All of the Corporation’s contingent resources are classified as either development on hold or development unclarified. Development on hold is defined as a contingent resource where there is a reasonable chance of development, but there are major non-technical contingencies to be resolved that are usually beyond the control of the operator. Development unclarified is defined as a contingent resource that requires further appraisal to clarify the potential for development and has been assigned a lower chance of development until contingencies can be clearly defined. Chance of development is the probability of a project being commercially viable.

The reserve estimates and contingent resource estimates included in the Sproule reports related to IPC’s oil and gas assets are based on IPC’s assessment of potential development activities related to these assets which may differ from Granite’s assessment and reported figures. All of Granite’s contingent resources are classified by IPC as development unclarified. The chance of development risk of 70% has been applied by IPC to all of Granite’s contingent resources. The risked contingent resources (best estimate) as at December 31, 2019 is 4.3 MMboe. The contingency for all of the unrisked best estimate contingent resources is IPC’s corporate commitment whether to proceed with the specific opportunities, following completion of the Granite Acquisition.

References to “unrisked” contingent resources volumes means that the reported volumes of contingent resources have not been risked (or adjusted) based on the chance of commerciality of such resources. In accordance with the COGE Handbook for contingent resources, the chance of commerciality is solely based on the chance of development based on all contingencies required for the re-classification of the contingent resources as reserves being resolved. Therefore unrisked reported volumes of contingent resources do not reflect the risking (or adjustment) of such volumes based on the chance of development of such resources.
The contingent resources reported in this presentation are estimates only. The estimates are based upon a number of factors and assumptions each of which contains estimation error which could result in future revisions of the estimates as more technical and commercial information becomes available. The estimation factors include, but are not limited to, the mapped extent of the oil and gas accumulations, geologic characteristics of the reservoirs, and dynamic reservoir performance. There are numerous risks and uncertainties associated with recovery of such resources, including many factors beyond the Corporation's control. There is uncertainty that it will be commercially viable to produce any portion of the contingent resources referred to in this presentation. References to "contingent resources" do not constitute, and should be distinguished from, references to "reserves".

2P reserves and contingent resources included in the reports prepared by Sproule and ERCE in respect of IPC's oil and gas assets in Canada, France and Malaysia have been aggregated by IPC and may also be aggregated by IPC with the 2P reserves and contingent resources of Granite included in the reports prepared by Sproule on behalf of IPC. Estimates of reserves, resources and future net revenue for individual properties may not reflect the same level of confidence as estimates of reserves, resources and future net revenue for all properties, due to aggregation. This presentation contains estimates of the net present value of the future net revenue from IPC's reserves, as well as estimates of the net present value of the future net revenue from Granite's reserves prepared on behalf of IPC. The estimated values of future net revenue disclosed in this presentation do not represent fair market value. There is no assurance that the forecast prices and cost assumptions used in the reserve evaluations will be attained and variances could be material.

The reserves and resources information and data provided in this presentation presents only a portion of the disclosure required under NI 51-101. All of the required information will be contained in the Corporation's Annual Information Form for the year ended December 31, 2019, which will be filed on SEDAR (accessible at www.sedar.com) on or before April 1, 2020. Further information with respect to IPC's and Granite's 2P reserves, contingent resources and estimates of future net revenue, including assumptions relating to the calculation of net present value and other relevant information related to the contingent resources disclosed, is disclosed in the MCR available under IPC's profile on www.sedar.com and on IPC's website at www.international-petroleum.com.

BOEs may be misleading, particularly if used in isolation. A BOE conversion ratio of 6 thousand cubic feet (Mcf) per 1 barrel (bbl) is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. As the value ratio between natural gas and crude oil based on the current prices of natural gas and crude oil is significantly different from the energy equivalency of 6:1, utilizing a 6:1 conversion basis may be misleading as an indication of value.

This presentation includes oil and gas metrics including "cash margin netback", "taxation netback", "operating cash flow netback", "cash taxes", "EBITDA netback" and "profit netback". Such metrics do not have a standardized meaning under IFRS or otherwise, and as such may not be reliable. This information should not be used to make comparisons.

"Cash margin netback" is calculated on a per boe basis as oil and gas sales, less operating, tariff/transportation and production tax expenses. Netback is a common metric used in the oil and gas industry and is used by management to measure operating results on a per boe basis to better analyze performance against prior periods on a comparable basis.

"Taxation netback" is calculated on a per boe basis as current tax charge/credit less deferred tax charge/credit. Taxation netback is used to measure taxation on a per boe basis.

"Operating cash flow netback" is calculated as cash margin netback less cash taxes. Operating cash flow netback is used to measure operating results on a per boe basis of cash flow.

"Cash taxes" is calculated as taxes payable in cash, and not only for accounting purposes. Cash taxes is used to measure cash flow.

"EBITDA netback" is calculated as cash margin netback less general and administration expenses. EBITDA netback is used by management to measure operating results on a per boe basis.

"Profit netback" is calculated as cash margin netback less depletion/depreciation, general and administration expenses and financial items. Profit netback is used by management to measure operating results on a per boe basis.

Currency
All dollar amounts in this presentation are expressed in United States dollars, except where otherwise noted. References herein to USD mean United States dollars. References herein to CAD mean Canadian dollars.